



STATE OF NEW HAMPSHIRE
BEFORE THE
PUBLIC UTILITIES COMMISSION
DT 10-025

Request for Approvals in Connection with the
Reorganization Plan of FairPoint Communications, Inc., et al.

PREFILED TESTIMONY OF
JEFFREY W. ALLEN
ON BEHALF OF FAIRPOINT COMMUNICATIONS, INC.

FEBRUARY 24, 2010

Summary: Mr. Allen’s testimony should be read in context with the testimony provided by Ms. Vicky Weatherwax, Mr. Bryan Lamphere and Mr. Thomas Nolting. Such testimony, when considered in its entirety, addresses the reorganized FairPoint’s technical, operational and management capabilities. Mr. Allen also explains how the broadband related provisions contained within FairPoint’s regulatory settlement with the New Hampshire Staff Advocates preserve the benefits to New Hampshire customers of the broadband requirements embodied in the New Hampshire merger order issued by the Public Utilities Commission in 2008.

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Mr. Allen sponsors the following Exhibits:

- Exhibit JA-1 Resume of Jeffrey W. Allen
- Exhibit JA-2 Retail Service Quality Report for December 2009
- Exhibit JA-3 Retail Service Quality Report for January 2010
- Exhibit JA-4 Retail Service Quality Graphic Data for 2008 and 2009
- Confidential Exhibit JA-5 FairPoint VantagePoint Core Transport Network
- Confidential Exhibit JA-6 FairPoint VantagePoint Network Buildout Status

1 **Q. State your name.**

2 A. My name is Jeffrey W. Allen.

3

4 **Q. What is your position, and by whom are you employed?**

5 A. I am Executive Vice President for the Northern New England Operations of FairPoint
6 Communications, Inc (“FairPoint”). My offices are located in South Burlington,
7 Vermont, and Portland, Maine.

8

9 **Q. What are your current duties at FairPoint?**

10 A. I was appointed to my current position on July 15, 2009. As Executive Vice President for
11 FairPoint’s Northern New England Operations, I have responsibility over operations,
12 engineering, customer care, operations support, sales, and billing for FairPoint’s business
13 in Vermont, New Hampshire and Maine. I report directly to David L. Hauser, who
14 became Chairman of the Board and Chief Executive Officer of FairPoint on July 1, 2009.

15

16 **Q. Could you provide some information regarding your background and
17 qualifications?**

18 A. Yes. I have been working as an executive in the telecommunications industry for over 20
19 years. Prior to joining FairPoint, I held several management positions, including
20 President of the East for Frontier Communications, a position that encompassed most of
21 my current responsibilities. I also started and operated a competitive local exchange
22 carrier (“CLEC”) as the Vice President and General Manager of Conectiv

1 Communication. In addition, I operated a data communication company as the CEO of
2 Intellispac, Inc. **Exhibit JA-1** is a copy of my resume.

3
4 **Q. What is the purpose of the testimony being filed today by FairPoint?**

5 A. Mr. Giammarino's testimony describes the FairPoint Chapter 11 bankruptcy
6 reorganization plan (the "Plan") and the New Hampshire regulatory settlement included
7 therein (the "Regulatory Settlement") and addresses the financial strength of the
8 reorganized company. My testimony, together with that of Ms. Weatherwax and Messrs.
9 Nolting, Lamphere and Murtha addresses the reorganized company's technical,
10 operational and management capabilities. Together, our testimony supports FairPoint's
11 requested approvals associated with (i) the indirect acquisition of control that may occur
12 upon the effectiveness of FairPoint's bankruptcy reorganization plan (ii) the Regulatory
13 Settlement and (iii) the requested modifications of this Commission's Order No. 24,823
14 (the "NH 2008 Order"), which approved with conditions (including conditions embodied
15 in the settlement agreement with the Commission Staff, the "NH 2008 Settlement") the
16 acquisition of the former Verizon New England Inc. landline telecommunications
17 business in New Hampshire.

18
19 **Q. Please provide a brief outline of the rest of your testimony?**

20 A. My testimony addresses managerial and organizational changes within FairPoint's
21 Northern New England organization as well as FairPoint's Service Quality Metrics for
22 New Hampshire. Next, I explain some of the company's initiatives related to billing. I

1 also discuss FairPoint's efforts in the area of customer-complaint escalations, including
2 our efforts to facilitate and improve communications with customers and regulators.

3
4 I then discuss the broadband provisions in the settlement. I explain how the broadband-
5 related provisions in our settlement with the New Hampshire Staff Advocates preserve
6 the benefits to New Hampshire customers of the broadband requirements embodied in the
7 NH 2008 Order.

8
9 **Northern New England Management and Organization Changes**

10 **Q. Mr. Giammarino discusses certain management changes made since July 1, 2009.**

11 **Please summarize some of the other changes that have been made within FairPoint's**
12 **Northern New England organization?**

13 **A.** I will describe several of the changes that I have made since September, 2009.

14
15 First, Tom Nolting was promoted in September 2009 to Vice President of Billing and
16 Revenue Assurance. In his prior role as Director of Revenue Assurance, Mr. Nolting
17 identified billing issues and made global corrections to insure more accurate billing for
18 both our retail and wholesale customers. He also led the effort executing a switch-to-bill
19 audit to assign the proper traffic to the appropriate customer. In addition, Mr. Nolting
20 had bill-dispute and collections responsibilities for our wholesale customers. In his new
21 role, Mr. Nolting will retain his prior responsibilities and add to those the leadership of
22 the billing teams. With the tight alignment of these functions, FairPoint will be able to

1 identify any billing issues sooner and resolve them in an expedited fashion. Mr.

2 Nolting's prefiled testimony further describes his work.

3
4 In addition, the Provisioning and Billing & Revenue Assurance teams have been moved
5 under Senior Vice President of Customer Care Steve Rush in order to create a true end-
6 to-end customer care operation. Steve has done a superb job building his customer sales
7 and service organization and they are providing service to our customers at an
8 outstanding level.

9
10 Next, Janet Brack took over as Vice President of the Metrics Group effective September
11 2009. Assigning a separate Vice President to this organization, has allowed FairPoint to
12 put additional emphasis on accurately capturing results and providing timely information
13 to our operating teams so that they can take actions to continually improve our
14 performance. This group provides all the SQI, PAP, internal and external non-financial
15 reporting for FairPoint.

16
17 With regard to the Operations and Engineering organizations, FairPoint has divided this
18 large and critical organization into two sections to provide additional executive focus.

19 Brian Lippold was promoted to Senior Vice President of Engineering and Network
20 Planning in September 2009. Mr. Lippold's strong engineering background and
21 leadership skills make him ideally suited for this challenging position. Mr. Lippold has
22 responsibility for engineering and network planning.

1 Karen Mead will continue as the Senior Vice President of Operations for FairPoint. Ms.
2 Mead can now focus exclusively on improvements in the operations organization to
3 improve mean time to repair and FairPoint's ability to meet its installation commitments.
4 Ms. Mead will also continue to lead the Proact, Central Office, Network Operations
5 Center and Outside Plant groups.
6

7 Next, Bryan Lamphere, our Director for Engineering and Operations Systems Support
8 has been made responsible for end-to-end systems and process improvement. Mr.
9 Lamphere and his team are focused on evaluating and improving the end-to-end
10 performance for all FairPoint products. This work covers the point at which a customer
11 approaches FairPoint through to the completion of billing and collections. Mr. Lamphere
12 reports to Steve Rush.
13

14 Finally, in order to address concerns raised by CLECs and to ensure excellent and
15 consistent customer care across both our retail and wholesale segments, all end-to-end
16 customer care now reports to Mr. Rush.
17

18 Mr. Giammarino's pre-filed direct testimony contains **Exhibit AG-1** and this document is
19 the current FairPoint organization chart.
20

1 **Service Quality Metrics and Service Quality Reporting**

2 **Q. The Regulatory Settlement for New Hampshire includes items relating to**
3 **FairPoint’s service quality. Before turning to those provisions, can you update the**
4 **Commission on FairPoint’s retail service quality index performance?**

5 A. Yes, I will first provide an overall assessment of our service-quality levels. I will then
6 address the New Hampshire retail service quality issues that continue to be a challenge
7 for us. The existing service quality requirements were set forth in Exhibit 3 to the NH
8 2008 Settlement (the “NH SQI Plan”).

9
10 **Service Quality**

11 **Q. Please summarize FairPoint’s performance as detailed in recent Retail Service**
12 **Quality Reports?**

13 A. The Cutover from the Verizon back office systems to the new FairPoint systems had a
14 material and adverse effect on the ability of FairPoint during 2009 to satisfy the service
15 quality commitments it made in the NH SQI Plan. While basic network performance
16 parameters continued to be met, such as operator assistance, directory assistance/intercept
17 response (with the exception of February 2009), dial tone speed and call completion, the
18 requirements relating to service installations, repair service and call center performance
19 immediately following Cutover were significantly below the commitments. As a result,
20 the retail service quality penalties for 2009 aggregated \$6,000,000.

1 For the NH SQI Plan, compliance is ultimately measured on an average year-to-date basis
2 against the specified baseline standard. FairPoint is currently meeting the January year-
3 to-date service quality baselines for 10 of the 12 defined metrics. As of December 2009
4 FairPoint met the year-to-date service quality baselines for 5 of the 12 metrics. Our more
5 recent performance has improved. Since October, FairPoint has operated at or better than
6 the baseline standards for 7 of the 12 metrics. Still more recently, for the months of
7 December 2009 and January 2010, FairPoint performed at or better than the baseline
8 standard for 10 of the 12 metrics.

9
10 Meeting the established benchmarks for two service quality metrics in particular--
11 “Percent Out of Service (OOS) Troubles Cleared within 24 Hours,” and “Held Orders for
12 Facility Reasons – Average Delay Days” – has been challenging for FairPoint and
13 therefore those two metrics are receiving special focus. Our February interim data
14 indicate that we are currently meeting the OOS metric benchmark of 87%. With regard
15 to the Held Orders for Facility Reasons, we have established a new monitoring process
16 for this metric. We are reviewing the accuracy of the dated order activity, and after
17 addressing accuracy issues with this data, we expect to be in compliance with this service
18 quality metric’s benchmark as well.

19
20 Items 7 through 18 of Exhibit JA-2 illustrate the monthly measurements for the 12
21 service quality metrics and the results for 2008 and 2009, through December as compared

1 to the established baseline standards. Information for January 2010 is contained in
2 Exhibit JA-3. Exhibit JA-4 contains graphical representations of this data over time.

3
4 For the “% Installation Services Orders Met Commitment and % Installation Service
5 Orders Met w/in 30 days”, the company is performing above the benchmark at 96% and
6 100%, respectively, for the month of January, 2010 as illustrated in the February Quality
7 of Service Report (Exhibit JA-3). For the calendar year 2009 as reflected in the January
8 Quality of Service Report (Exhibit JA-2), FairPoint’s year-to-date average is below the
9 metrics’ benchmarks as monitored under the NH SQI Plan with the baseline standards of
10 90% and 95%, respectively.

11
12 With respect to service quality indices related to Percent Calls Answered for Operator
13 Assistance, Directory Assistance, Business Office and Repair Centers, the management,
14 systems and process plans implemented by the company regarding call center matters,
15 have enabled the company to address issues in this area. The company has been meeting
16 the benchmarks for these metrics on a monthly basis since October, 2009 and continuing
17 into January, 2010. Related to 2009, FairPoint met the year to date average benchmarks
18 for both the Operator Assistance and Directory Assistance Centers but not the Business
19 Office and Repair Centers.

20
21 The company is in compliance with the three (3) metrics regarding “Customer Trouble
22 Report Rate”, “Percent Dialtone Speed within 3 seconds”, and “Percent Call

1 Completion". FairPoint has met the benchmarks for these metrics both for average year
2 to date 2009 and in January 2010.

3
4 In 2009 FairPoint's service quality metrics for "Percent Out of Service (OOS) Troubles
5 Cleared within 24 Hours" and "Held Orders for Facility Reasons – Average Delay Days"
6 have been unfavorably exceeding the defined baselines. These metrics have historically
7 (and predating the transaction) been a challenge for the company, especially for the
8 Percent Out of Service (OOS) Cleared in 24 Hours. FairPoint had challenges in
9 measuring the Percent OOS metric but has recently completed a restatement for 2009
10 with the corrected methodology and data. This restatement will be reflected in our
11 annual filing of the service quality metrics. We are continuing to show improvement in
12 these two metrics after exiting the summer months of June, July and August when these
13 areas are typically negatively affected by an increase in weather related troubles. The
14 Network Engineering and Operations organization is working on new performance
15 indicators and metrics to better demonstrate how this aspect of the business is
16 performing.

17
18 FairPoint monitors its customer commitment strategy on an ongoing basis to ensure that
19 the Repair and Resolution Center ("RRC") provides the customer with the most accurate
20 commitment time by which their service will be restored. Currently, these commitments
21 range from same day by 6:00 PM, or the next day by 6:00 PM. When the installation and
22 repair load increases substantially due to seasonal conditions or other business demands,

1 the commitment may need to be extended. Many troubles are repaired without the need
2 to dispatch a repair technician to the customer's location. In these cases, the customer
3 should receive a call from FairPoint verifying that service is working to their satisfaction
4 before the trouble report is closed. In those cases in which the commitment time is
5 extended due to higher priorities or unexpected delays, such as sickness or emergency
6 days off by our technicians, the customer should receive a call from FairPoint
7 apologizing for the delay and letting them know that we will dispatch a technician first
8 thing the next day.

9
10 FairPoint's results for customer commitments met for repair times are identified on the
11 following chart:

12 Percent (%) Customer Commitments Met in New Hampshire

13 Month	July	August	September	October	November	December	January
14 Business	88	90	90	89	89	90	92
15 Residence	86	88	91	90	93	92	94

16
17 As explained by Mr. Lamphere, FairPoint is taking a multi-tiered approach to
18 understanding and addressing the provisioning and order flow-through issues, which
19 negatively impact the Service Quality Indices related to Installation Orders. Indeed,
20 order flow-through is one of the specific areas that Accenture has reviewed and on which
21 it has made recommendations for action. The details of the above-mentioned initiatives
22 are provided in the testimony of Ms. Weatherwax and Mr. Lamphere's testimony.

1 **Q. You have provided an assessment of FairPoint's overall service level as well as**
2 **several service-quality areas that remain an issue. How will the resolution of the**
3 **Chapter 11 proceeding and the terms of the Regulatory Settlement benefit**
4 **FairPoint's New Hampshire customers?**

5 A. The service quality benefits for customers contained in the NH SQI Plan are preserved
6 with the Regulatory Settlement. In general, all of the service quality program
7 requirements of the NH SQI Plan will remain in place; however, penalties for 2009 will
8 be deferred. If FairPoint meets the following benchmarks for each of the following
9 performance areas averaged over the twelve calendar months ending December 31, 2010,
10 the 2009 penalties will be waived:

- 11 • % Installation Appointments Met: 90%
- 12 • % Installation Service Roders Met within 30 Days: 95%
- 13 • Customer Trouble Reports Rate per 100 Lines - Network: 1.12
- 14 • % OOS Service Troubles Cleared in 24 Hours (excl. Sunday): 87%
- 15 • % Repair Commitments Met: 89%

16 If FairPoint meets some but not all of these objectives, the 2009 penalties will be reduced
17 by 20% for each performance area for which FairPoint achieves the service objective
18 averaged over the period of twelve calendar months ending December 31, 2010.

19 The Regulatory Settlement requires FairPoint to adhere to the service quality metrics of
20 the NH SQI Plan during 2010 and thereafter and pay the prescribed penalties for any
21 failure to meet the metrics in 2010 and any subsequent year.

22

1 Under the Regulatory Settlement, the provisions of the NH SQI Plan are amended by
2 deleting references to DSL service in Section 3.2 . This change reflects the fact that retail
3 DSL is an unregulated competitive service. Additionally, Section 4 of that NH SQI Plan
4 is clarified so that the New Hampshire penalty structure will be calculated as it is in
5 Maine, using the percentage “not met” formulation. The maximum total annual liability
6 for penalties is set at \$12.5 million.

7
8 The Regulatory Settlement provides that at the end of the five-year basic exchange retail
9 rate “stay-out” period in the NH 2008 Settlement (in which FairPoint does not seek to
10 raise retail basic exchange rates and other parties do not seek to lower them), FairPoint
11 can ask the Commission for changes in the service quality standards and penalties.

12
13 **Q. FairPoint has experienced issues regarding the reporting of its service quality**
14 **metrics since Cutover. Please provide an update regarding FairPoint’s service**
15 **quality reporting.**

16 A. As mentioned above FairPoint had difficulty during 2009 in producing the “Percent of
17 OOS within 24 hour” metric. We have subsequently been able to correct that issue and
18 will provide a restatement for each month of 2009 in our final annual filing for the
19 period.

20
21 As communicated in our January Quality of Service filing (Exhibit JA-2) FairPoint will
22 be implementing additional SQI metrics for the calendar period 2010 as discussed in our

1 meeting with the Commission Staff in December. These metric measurements are
2 available in our February Quality of Service filing and represent additional installation
3 performance metrics beginning with January 2010 results.
4

5 **Q. Have the issues that have impacted other parts of the business (such as order flow-**
6 **through and data synchronization) impacted FairPoint's ability to report service**
7 **metrics?**

8 A. The system/database that supports the reporting of the performance metrics for both the
9 NH SQI Plan and the Performance Assurance Plan, or PAP/C2C, reporting is continuing
10 to be reviewed and evaluated similarly to the operational systems and processes. To the
11 extent there are issues or enhancements in the interrelated systems or processes in the
12 work stream, the reporting associated with those systems or processes will be impacted.
13 As a result FairPoint conducts a weekly and a monthly review process with members of
14 the metrics reporting and operations teams to monitor and analyze the metric issues. This
15 review includes both an in depth review of the calculation of the metric and the
16 underlying data quality, as well as a review of operational system and process
17 performance represented in the metric results.
18

19 Going forward, the "Metric Remediation," project identified by Accenture is a high
20 priority project that is being implemented as part of the CDIP Program being
21 administered by Ms. Weatherwax. The project plan includes analyzing the metric results,
22 reviewing the calculation methodologies, evaluating the impacts of subsequent system

1 enhancements on reporting and reviewing issues related to the ordering, provisioning,
2 and/or maintenance systems and the operational processes. This is an iterative review
3 process conducted in conjunction with Mr. Lamphere's End-to-End performance team as
4 we continue to gain additional knowledge about the systems and refine our operational
5 environment.

6
7 FairPoint adopted service quality metrics that were agreed upon by Verizon and state
8 regulators in other states prior to the FairPoint acquisition. Verizon participated in the
9 definition and design of these measurements. FairPoint has worked diligently to convert
10 these measurements to access data points in our more than seventy (70) newly
11 implemented systems, as well as to interpret the intention of the service quality indices.
12 FairPoint's intent is to deliver a consistent measure of the service quality metrics that is
13 comparable to the metrics that were measured in prior years by Verizon. This
14 consistency is imperative because the benchmarks and results that are established for
15 these performance metrics, although they may have transitional increments in 2009, are
16 comparable to the benchmarks that were measured and established in connection with the
17 previously established service quality indices. Therefore, to have a correct evaluation of
18 the performance to the benchmark one must have precisely defined the associated
19 performance metric, which has been a challenging deliverable for some of the
20 performance metrics, particularly those related to Installation and Repair. The product of
21 this iterative refining process enables the company to produce annual service quality

1 metrics measurements that may be compared to the designated benchmarks associated
2 with service quality plans and requirements that were conditions of the acquisition.

3
4 Each month FairPoint has scheduled deployments for enhancements to the reporting
5 database to improve the calculation methodologies and/or implement changes to reflect
6 enhancements to the other operational systems or processes. FairPoint restates previous
7 measurements when appropriate and data is available. These restatements are
8 communicated in our filings with the Commission. The 2009 annual Quality of Service
9 Report will be filed in March and will include the final service quality performance
10 metrics results.

11
12 **Escalations and State Regulatory Communications**

13 **Q. The number of escalations has been an issue since cutover. Can you summarize the**
14 **steps FairPoint has taken to deal with this problem?**

15 A. FairPoint has worked diligently with the Commission Staff, as well as the Maine
16 commission and the Vermont Department of Public Service (“DPS”) to address the
17 escalations themselves as well as the procedure for dealing with them. Across the three
18 states, the number of escalations continues to decline in all categories except billing and
19 collections. As of February 12, 2010, open escalations in all categories had fallen to 28
20 in Maine, 50 in New Hampshire and 105 in Vermont. Of the 183 open escalations, 108
21 are in the category of billing and collections.

22

1 The major reason for the increase in escalations in the billing and collections category is
2 FairPoint's re-establishment of its normal collection and service suspension activities in
3 the three Northern New England states. These collection and service suspension
4 activities had been curtailed after cutover at the request of the staffs of the Maine and
5 New Hampshire commissions and the Vermont Department of Public Service. The
6 service suspension process was reinstated on August 15, 2009, after review and input
7 from the three states' staffs. FairPoint had emphasized that any reinstating of a
8 collections and suspension activity after a hiatus of several months would result in a
9 substantial increase in escalations. This would occur simply from the fact that customers
10 would be subject to treatment, including service suspension, even if FairPoint's processes
11 were working perfectly. Because the collection and service suspension process involves
12 increased personal interaction with customers, including the discussion of individual
13 payment arrangements, customers are likely to find reasons to escalate these issues.

14
15 **Billing**

16 **Q. Please describe how FairPoint has addressed retail-customer billing issues.**

17 A. FairPoint has implemented a multi-tiered plan to identify and address retail billing issues.

18
19 At the first level, FairPoint maintains a Bill Review Team that proactively examines a
20 sampling of approximately 1,500 bills, representative of account types (residential, small
21 business, large business, etc.), and state jurisdictions, for each of the 11 monthly billing
22 cycles (for a total of approximately 16,500 bills monthly) to find errors across a range of

1 criteria for product type. Any errors identified in this process are counted as one part of
2 the “known billing errors” and are recorded in an account corrections work log for
3 Customer Service. The errors are corrected for individual bills as well as by product type
4 for generic issues.

5
6 At a second level, a billing team meets with customer service representative teams from
7 the retail call centers twice each week to track billing issues that have been raised by
8 customers with call center representatives. The billing and customer service teams share
9 information regarding common billing defects, i.e., defects that are not limited to
10 individual customers, and they explore potential causes to determine whether the defects
11 are the result of human error and can be addressed by training or other means, or whether
12 the defects are caused by data or system issues.

13
14 At a third level, FairPoint’s IT department is continually updating and providing
15 enhancements to the billing (Kenan) and other upstream systems to address systemic
16 issues identified by the billing department in its proactive and reactive bill review
17 processes. FairPoint conducts a weekly Billing Leadership Forum in which billing
18 representatives responsible for retail, business and wholesale billing accounts meet with
19 IT department representatives to review common billing defects across all three customer
20 groups, identify solutions and work with the IT department to prioritize and deploy
21 system fixes.
22

1 At a fourth level, FairPoint's Billing and Revenue Assurance group has undertaken
2 several initiatives to identify and eliminate defects in upstream systems, processes or data
3 that can lead to inaccurate retail bills. For example, the company has completed a
4 Switch-to-Bill Audit, which is discussed in greater detail in the prefiled testimony of Mr.
5 Nolting. In addition, the Billing and Revenue Assurance group has been working with an
6 industry analytic software provider, Martin Dawes Analytics ("MDA"), on a database
7 synchronization project. This project is also discussed in greater detail in the prefiled
8 testimony of Mr. Nolting.

9
10 At a fifth level and as discussed in greater detail in the prefiled testimony of Ms.
11 Weatherwax, a number of the CDIP projects recommended by Accenture address billing
12 issues. These projects are ongoing and should yield a significant improvement in billing
13 performance.

14
15 Taken together, we believe that the above initiatives have and will result in short,
16 intermediate and long term improvements in the quality and accuracy of FairPoint's
17 customer billing. I should note that while I will discuss business and wholesale billing
18 below, the data synchronization work being undertaken by Mr. Nolting and his team, as
19 well as the work being undertaken by Ms. Weatherwax as part of the CDIP Program, will
20 result in benefits for all three categories of FairPoint customers.

21

1 **Q. What has FairPoint done to resolve the business billing issues on a going forward**
2 **basis?**

3 A. Our initial task was to identify and fix the system issues that were causing multiple-
4 location customers to receive inaccurate bills. Thus, for example, FairPoint determined
5 that a leading cause of the inaccuracies arose from the fact that the individual-location
6 and summary bills were being generated on different dates, and we developed a solution
7 to synchronize the data contained on the bills.

8
9 These changes resolved the larger issues on multiple-location accounts, but we recognize
10 that other issues exist and have processes and initiatives in place to resolve billing issues
11 on a going-forward basis. Business Customer Operations has developed the following
12 process for identification and resolution of billing defects.

13
14 Billing errors are reported to the Business Customer Operations group through a variety
15 of sources, including call center customer service representatives, specialists, account
16 teams and directly from customers. The billing issues are investigated by Business
17 Customer Operations, and if they cannot be resolved through order issuance, they are
18 reported to the billing department for further system investigations. The billing
19 department either determines a fix itself or refers the issue to the IT department for a
20 defect development fix. The IT department next determines the system course of action
21 and provides an estimated Planned Fix Date (or “PFD”). Once testing has been
22 completed in a test environment, the fix will be deployed by the IT department in the next

1 available deployment window. Business Customer Operations confirms that the fix has
2 been successfully deployed. It also takes the appropriate customer follow-up actions to
3 issue credits or adjustments as necessary if credits are not issued on a generic basis to a
4 class of customers.

5
6 FairPoint maintains on-going monitoring of defects in this area as well. As with retail
7 customers, FairPoint has a process in place to review a sampling of business bills for
8 errors in each billing cycle. In addition, the Business Customer Operations group has
9 twice-weekly meetings with the billing department, to track billing-related issues, review
10 the business department's "Top Ten List" of defects and continue to set priorities on
11 fixes. All defects are logged into FairPoint's Remedy database and tracked by the billing
12 and IT departments.

13
14 FairPoint put in place a separate Business Reconciliation Team to reconcile business
15 customer bills. The team initially reviewed 3,250 business customer bills in an effort to
16 reconcile all past bills and to identify any root causes for errors that could be addressed
17 on a generic, going-forward basis. The review work of this team was completed at the
18 end of October 2009. In connection with this process, FairPoint has been meeting with
19 business customers to resolve past billing issues and identify any current billing issues.

20
21 As I mentioned previously, FairPoint is pursuing intermediate and long term data
22 synchronization, systems and process solutions through the work of the Billing and

1 Revenue Assurance group as well as through the work of Ms. Weatherwax's Project
2 Management Organization to implement Accenture's recommendations as part of the
3 CDIP Program. These initiatives should also provide benefits to business customers in
4 terms of the quality and accuracy of bills.

5
6 **Q. Please describe what FairPoint has done to address billing issues with its wholesale
7 customers?**

8 A. We have put in place a Wholesale Billing Team, which is specifically dedicated to CLEC
9 billing issues and is available to CLEC customers to address any questions or inquiries.
10 The Wholesale Billing Team has developed and begun operating bill quality audits using
11 the MDA software program to verify the accuracy of underlying service parameters,
12 component charges and overall customer invoicing. For example, a recently completed
13 mileage audit performed against Special Access circuits identified over-and under-billing
14 conditions, all of which were subsequently corrected in our system, and on the customer
15 monthly charges, with back credits appropriately adjusted. The Wholesale Billing Team
16 also conducts twice-weekly meetings with the wholesale customer call centers to identify
17 and track systems issues and maintains ongoing lists of defects affecting bill quality for
18 remediation by the IT department. In addition, FairPoint has undertaken a wholesale
19 billing initiative, which includes intermediate term projects reviewing contract and tariff
20 plans, cancellation charges on ASR service requests and other issues.

21

1 **Q. On February 23, 2010, FairPoint filed a Form 8-K with the United States Securities**
2 **and Exchange Commission that reported certain billing adjustment information**
3 **transfer deficiencies between FairPoint's billing platform and the general ledger.**
4 **How does this recent development affect your testimony regarding FairPoint's**
5 **billing issues?**

6 A. It is difficult to say until FairPoint concludes its analysis of the information transfer
7 deficiencies reported in the Form 8-K. However, while this subject is covered more
8 fully in Mr. Giammarino's testimony, it is safe to say that the initiatives I have described
9 above will be informed by this analysis. To the extent that the analysis reveals the need
10 to revise the information I have presented in my testimony, I will provide supplemental
11 information. I should also emphasize that, as Mr. Giammarino states in his testimony,
12 FairPoint does not expect that the error and the adjustments reported in the Form 8-K will
13 have a significant impact on customer accounts.

14

15 **Broadband**

16 **Q. Can you provide an update on FairPoint's broadband plans in the three states?**

17 A. FairPoint undertook obligations in the merger approval process for a major broadband
18 build-out in the three Northern New England states. However, broadband is not merely a
19 regulatory requirement, it is the future of the company. Since the acquisition of the NNE
20 assets, FairPoint has committed significant operational, financial and managerial
21 resources to its broadband efforts.

1 While the legacy ATM network purchased from Verizon has offered broadband
2 expansion opportunities in some locations in the Northern New England territory (and
3 FairPoint has pursued those opportunities where available), FairPoint's primary focus has
4 been on the engineering, design, construction and deployment of its "next generation
5 network" ("NGN") called "VantagePoint." VantagePoint is FairPoint's network of
6 tomorrow. In the near term, VantagePoint will offer broadband speeds of up to 15
7 MB/second, compared to maximum speeds of 7 MB/second with the existing ATM
8 network. The VantagePoint NGN will provide bandwidth that can support an array of
9 new products, such as IPTV, fiber to the home and other advanced services. It will also
10 be designed to be scalable, providing the capability for bandwidth to be increased quickly
11 to provide products and services to meet future business and residential customer
12 demands.

13
14 The VantagePoint NGN is a carrier class Internet protocol/multi-protocol label switching
15 ("IP/MPLS") broadband network with Ethernet transport that features a layered and
16 ringed architecture that can be conceptualized as a series of layers. The first is a dense
17 wave division multiplexing ("DWDM") transport mesh network layer capable of
18 transporting forty 10-gigabit light path circuits over a pair of fibers. The second layer is
19 the multi-layer switching network. At the network center is the core switching fabric
20 comprised of six core routers, two in each of the Northern New England states. Each of
21 the edge routers are diversely homed to the two core routers within a state. Ten-gigabit
22 aggregation rings radiate from each edge router location to link surrounding central

1 offices. Radiating from each central office will be one-gigabit subtended access rings
2 terminating in remote terminals. This structure then provides broadband access from
3 central offices or remote terminals to customers. Initial roll-out will reach areas
4 previously unequipped for broadband services.

5
6 Completion of this network will entail the construction of 85 inter-office fiber spans,
7 consisting of approximately 875 miles of new fiber. A map of the three states showing
8 the core transport network is attached to this testimony as Confidential Exhibit JA-5.

9 While construction of the core network is time consuming and expensive, the benefits to
10 customers are not realized until the transport network is done, central offices and remotes
11 are equipped and service is available to customers. As we come into 2010 and 2011,
12 customers will start to see availability of service from the NGN. A summary of the
13 current status of the broadband build-out in New Hampshire is attached as Confidential
14 Exhibit JA-6 (Confidential).

15
16 **Q. Please summarize the provisions with respect to broadband under the NH 2008**
17 **Settlement.**

18 A. In the NH 2008 Settlement, FairPoint agreed to achieve broadband availability for 75%
19 of its access lines within 18 months following the closing (October 1, 2009), 85% within
20 24 months following the closing (April 1, 2010) and 95% within 60 months following the
21 closing (April 1, 2013).

22

1 **Q. How does FairPoint's Regulatory Settlement with the Staff Advocates of the New**
2 **Hampshire Public Utilities Commission propose to alter what you have described?**

3 A. In the Regulatory Settlement, FairPoint has agreed to adhere to these broadband coverage
4 commitments with the exception that the 85% coverage deadline would be extended to
5 December 31, 2010. FairPoint has confirmed its commitment to spend a total of at least
6 \$56.4 million on its New Hampshire broadband build-out. FairPoint will have the option
7 to resell terrestrial (non-satellite) based service providers' broadband service offerings in
8 order to fulfill FairPoint's broadband build out and/or service requirements with respect
9 to the last eight percent (8%) of FairPoint's broadband availability requirements as
10 contained within the NH 2008 Settlement, provided that the services meet or exceed all
11 requirements of the NH 2008 Order, and the resold services are purchased through and
12 serviced by FairPoint.

13
14 The Regulatory Settlement provides that pricing restrictions regarding stand-alone DSL
15 service will terminate on April 1, 2011; provided, however, that FairPoint will continue
16 to honor the "for life" pricing that Verizon had offered to certain customers.

17
18 Under the Regulatory Settlement, the provisions regarding application of penalty
19 payments would be amended such that the first \$500,000 of any penalty amounts
20 resulting from any failure to meet broadband commitments will be paid to the New
21 Hampshire Telecommunications Planning and Development Fund. Any penalties above

1 \$500,000 will be invested within three years of the date of the penalty as additional
2 expenditures for FairPoint's network.

3
4 FairPoint made significant broadband commitments in connection with the acquisition of
5 the Verizon properties. The benefits of those commitments are preserved in the
6 Regulatory Settlement. In addition, FairPoint will continue to look for other
7 opportunities, including partnerships in both the public and private sectors, to provide
8 even further broadband benefits.

9

10 **Q. Does this conclude your testimony?**

11 **A. Yes.**

JEFFREY W. ALLEN

SUMMARY OF QUALIFICATIONS

- Innovative senior executive with broad ranging sales, management, and service expertise in the telecommunications industry.
- High energy, solutions oriented, and experienced in creating and implementing sales initiatives and strategic marketing plans to achieve corporate objectives.
- Honest, hard working, and quick to learn the structure of an organization, with demonstrated proficiencies in raising capital, generating revenue, growing market share, and improving profitability.
- Versatile leader with proven experience in identifying and grooming personnel for key positions within a sales and service organization.
- Articulate, resourceful, and successful in building relationships in a corporate setting.

PROFESSIONAL EXPERIENCE

FAIRPOINT COMMUNICATIONS, INC., Portland ME

June 2007 - Present

Executive VP Northern New England Operations

- Lead the Northern New England Business for FairPoint.
- Responsibilities include, Sales, Engineering and Operations, IT, Reporting and Metrics, Customer Operations, Billing and Customer Service.

Accomplishments:

- Reorganized organization to achieve success.
- Substantially improved virtually all performance metrics.

Executive VP External Relations

- Responsible for Government Relations, Economic Development and Community Relations for FairPoint nationwide.

Accomplishments:

- Established a strong link with state government to jointly roll out economic development programs – such as Mobilize Maine in the state of Maine.
- Established a comprehensive program of Community Giving throughout Northern New England.

Assistant VP Customer Operations

- Responsible for establishing and running the customer operation organization in NNE for the Business and Wholesale units.

Accomplishments:

- Defined customer operations organization and staffed with professional leaders.
- Initiated the processes and procedures necessary to run the business.

DATAPATH, INC., Nashua, NH

December 2005-June 2007

General Manager Wireless

- Manage daily operations of the newly acquired Wireless division for a satellite communications company.
- Played a key role in the sale, transition, and integration of Third Rail Americas, Inc. into the Datapath organization.
- Identified potential new markets and worked with sales executives and engineers to expand and modify Datapath's product and service offerings.
- Determined staffing needs, interviewed and hired personnel for general and engineering staff, assembled functional teams, and developed reporting systems during the first several months of operation.

Accomplishments:

- Recognized for securing the first wireless revenue stream for the company in less than 12 months of service.
- Sold and delivered the first production orders for a military robotics program and a Homeland Security network sale.

THIRD RAIL AMERICAS, INC., Nashua, NH

January 2005-December 2005

Chief Executive Officer

- Directed the operational strategies of the organization and secured the necessary capital for the company to thrive.
- Established profitable business relationships with four large partners and closed several substantial government contracts.
- Defined specific markets and transformed Third Rail's products and services into marketable offerings to serve client needs.

Accomplishments:

- Successfully promoted and sold the company to Datapath at a market premium.

INTELLISPACE, INC., New York, NY

April 2000-June 2004

President / CEO / Chairman of the Board

- Created and directed the implementation of daily efforts related to the overall strategy of the organization.

Accomplishments:

- Increased annual revenue \$15MM, gross profit \$23MM, and EBITDA \$43MM.
- Raised \$100MM from the venture capitalist marketplace.
- Reduced monthly cash burn from \$5MM to \$500K.
- Expanded the number of customers four fold to 4,000 business clients.

Chief Operating Officer

- Transformed a start-up organization into an industry leader and directed all daily operations of the firm.
- Represented the firm in the media, including appearances on CNNfn, ABC News, and WOR radio.

Accomplishments:

- Successfully opened up the New England, Mid Atlantic, Mid West, and UK markets.

CONECTIV CORPORATION, Wilmington, DE

July 1997-January 2000

Corporate Vice President / General Manager Conectiv Communications

- Initiated and managed the Conectiv Communications subsidiary serving primarily business clients, with total executive responsibility for all functional areas.
- Assembled, trained, and coached a team of 350 telecom professionals and installed 75,000 access line equivalents.

Accomplishments:

- Achieved a \$50 million revenue runrate in two years.
- Received an enterprise valuation of \$450 million by CSFB and Merrill Lynch.

INTERMEDIA COMMUNICATIONS, INC., Tampa, FL

January 1997-July 1997

Vice President - Alternate Channels Sales

- Directed global sales through the agent, partner, and wholesale channels and reorganized all non-direct sales functions into one cohesive unit.

Accomplishments:

- Closed a significant wholesale frame relay contract with Bell Atlantic.

FRONTIER COMMUNICATIONS, Rochester, NY

1992-1996

President - Frontier Communications of Rochester (August 1995- December 1996)

- Managed the operations of deregulated business in the Rochester, NY market.
- Designed and implemented strategies to increase revenues and market share in an open market environment.
- Developed a business plan and implemented corporate strategies to provide integrated telecommunications services to the market.

Vice President of Sales - Integrated Services (August 1995-December 1996)

- Managed a direct sales organization offering bundled total telecommunications solutions to business customers in nine states and generating \$500 million in revenues.
- Integrated the sales organizations from five acquired companies into one cohesive team.

Accomplishments:

- Developed a top producing direct sales team and achieved twice the company average in revenue per sales rep.
- Reduced customer attrition to less than 2%.

President - Eastern Region (March 1995-August 1995)

- Managed sales, customer relations, and credit/collections efforts for the East Coast and upper mid-west states.

Accomplishments:

- Increased sales productivity by 57.3%, decreased business customer attrition to 1.63%, and reduced bad debt to 1.27%.

President - New England Region (August 1993-March 1995)

- Directed a separate business entity with total executive responsibility for Sales and Operations, including Human Resources, Information Systems, Marketing, Customer Service, and Regulatory.
- Managed the upgrade of main switch without service interruptions to customers.
- Developed a positive regulatory environment in all markets served.

Accomplishments:

- Increased profitability by over 50% and maintained the highest sales productivity in the corporation.

Vice President - Metro Sales, RCI (January 1992-August 1993)

- Managed six branch offices selling long distance service in major metropolitan markets in the Northeast.
- Developed professional sales teams in each branch office and established a sales agent distribution channel.

Accomplishments:

- Increased the average sale by 225% through targeting of larger customers and using consultative sales techniques.
- Grew average monthly revenue by 700% with only a 10% increase in head count.

MCI TELECOMMUNICATIONS CORPORATION

1989-1992

Senior Branch Manager, Boston, MA (1990-1992)

- Managed sales and customer service operations in the Boston market, with profit/loss accountability.

Accomplishments:

- Improved sales from 50% of quota to 134.5% of quota in 12 months and dramatically reduced employee turnover.
- Achieved top profit contribution in the division for 1991.

Branch Manager, Rochester/Syracuse, NY (1989-1990)

Accomplishments:

Attained #1 Branch in the Division (1990) and #1 in Sales Nationally for Vision Product Sales (1990).

ACCEL SYSTEMS, INC., Rochester, NY

1985-1988

Executive Vice President / Owner

- Operated an office equipment dealership with oversight of Sales, Service, and Administration.

Accomplishments:

- Secured over \$1 million in capital to fund a company expansion.
- Built revenues from \$600K per year to \$3 million per year.

RAYTHEON DATA SYSTEMS, Norwood, MA

1983-1985

North American Sales Manager - Distributor Operations

- Directed activities of 19 distributors selling data equipment in the U.S. and Canada.

IBM CORPORATION, Rochester, NY & Boston, MA

1977-1983

Regional Account Representative/Account Representative - National Accounts Division

EDUCATION

UNIVERSITY OF MICHIGAN, Graduate School of Business, Ann Arbor, MI

1996

Executive Program Certificate

- Intensive one month program for senior executives covering Strategic Planning, Finance, Human Resources, Marketing, and Information Systems.

UPSALA COLLEGE, East Orange, NJ
B.S. Degree in Business Administration

1977

COMMUNITY INVOLVEMENT

Member, Council on Foreign Relations
Board Member, PENJERDEL Council
Board Member, Highland Hospital
Vermont Business Round Table

2001-2005
1999-2000
1996-1997
1993-1995
2007-Present

REFERENCES

References are available upon request.



Kevin M. Shea
Vice President
Government Relations NH
900 Elm Street, Suite 1922
Manchester, NH 03101
603-641-1667

January 20, 2010

Kathryn M. Bailey, PE
Telecommunications Division Director
New Hampshire Public Utilities Commission
21 South Fruit Street, Suite 10
Concord, New Hampshire 03301

- RECEIPT -

Dear Kate:

In accordance with the Commission's Electronic Report Filing (ERF) program, FairPoint Communications - NNE has electronically filed the Quality of Service report for December 2009 and is also filing the attached paper copy.

Below are changes that FairPoint will be making to the SQI metric as discussed in our meeting with the Commission Staff on December 4, 2009.

Metrics 1-7

- Metric 1, we will measure the average time to install for POTS dial tone, premise.
- Metric 2, we will measure the average time to install for POTS dial tone, Mechanized.
- Metric 3, we will measure the average time to install for POTS dial tone, combined premise and mechanized.
- Metric 6, we will measure the average time to install for DSL, combined premise and mechanized.
- Metric 4 & 5 will not be reported as discussed during the meeting, it does not make sense to try and break out DSL into premise and mechanized.
- Metric 7, we will continue to measure % Met commitment for POTS, combined premise and mechanized. Restatement: will be done for Feb – Oct 2009 months in the February – March time frame, see Note 1 below.

The average time to install will be measured as the times from order creation to completion of the installation work, with the order create date counted as day 0.

The % met commitment will be measure as the committed date (due date) vs. the completion of the installation work.

We expect to be able to start reporting metrics 1,2,3 and 6 for the February data month. The first time that they will be reported will be when the February SQI report is released in March. We will be able to restate and report the Jan metrics when the restatement process is complete – in the Feb-Mar time frame.

Metric 8

- Metric 8, % Installation Appointments Met w/in 30 days.

The data as reported in 2009 has no value. The create date that was being used as the starting point of the day count is not valid.

Restatement: Results will be good for December. No restatement of prior months for this metric, due to a new data field being sourced.

NHPUC JAN21 '10 PM 2:09

Metric 13, 25, & 26

- Metric 13, Customer trouble report – rate per 100 lines Network
- Metric 25, Repeat Trouble Report
- Metric 26, Access Lines in Service.

Results adjusted, see note 1 below.

ISSUE WITH CURRENT MONTH DENOMINATOR – NOV 09

Restatement: Feb – Nov will be done in the Feb – Mar time frame.

Metric 14

- Metric 14, % OOS Troubles cleared w/in 24 hours (excluding Sundays)

Results adjusted, see note 1 below.

November data uses the correct logic for identifying the out of service logic. There is still an issue with understanding the Cleared Time of the tickets.

Restatement: With corrected Cleared Time logic, the results for December will be correct. This metric will be restated for May, July & August.

Metric 18, 19, 20 & 27

- Metric 18, Held Orders - Average Delay Days.
- Metric 19, Total Held Orders on Hand Month End.
- Metric 20, Average Delay days for Installation of Service.
- Metric 27, Held Orders Over 30 Days Due to Facilities Reasons.

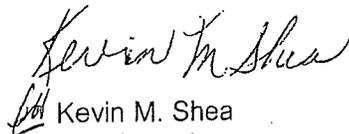
Results adjusted, see note 1 below.

There is a known code issue for these metrics that is expected to be corrected at the end of December. Restatement: With corrected logic, the results

FairPoint reserves its right to argue that the proceedings requiring this report are stayed or should be stayed and to seek appropriate relief with the Bankruptcy Court.

Please call if you have any questions.

Sincerely,


Kevin M. Shea
Attachments

cc: Meredith Hatfield
Peter Nixon
Janet Brack
Karen Mead
Michael Morrissey
Brian Lippold

FairPoint Communications - NNE

New Hampshire SQI Results

December 2009

		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	AVG
1	POTs Premise Installation % Appointments Met	2007 YTD												
		2008 YTD												
		2009 YTD												
	Baseline	TBD												
2	POTs Mechanized Installation % Appointments Met	2007 YTD												
		2008 YTD												
		2009 YTD												
	Baseline	TBD												
3	POTs Combined Installation % Appointments Met	2007 YTD												
		2008 YTD												
		2009 YTD												
	Baseline	TBD												
4	DSL Premise Installation - % Aptm % Appointments Met	2007 YTD												
		2008 YTD												
		2009 YTD												
	Baseline	TBD												
5	DSL Mechanized Installation % Appointments Met	2007 YTD												
		2008 YTD												
		2009 YTD												
	Baseline	TBD												
6	DSL Combined Installation % Appointments Met	2007 YTD												
		2008 YTD												
		2009 YTD												
	Baseline	TBD												
7	Installation Services Orders Met Commitment	2007 YTD	97	98	97	97	97	97	97	97	97	97	97	97
		2008 YTD	97	97	98	99	99	98	97	98	99	98	97	97
		2009 YTD	97	97	97	98	98	98	98	98	98	98	98	98
		2009 YTD	98	45	46	62	75	74	75	79	83	84	92	98
	Baseline	90	72	63	63	65	67	68	69	70	72	73	74	74
	Baseline - Penalty Calculation	10	2	28	37	35	33	32	31	30	28	27	26	26

13	Customer Trouble Reports Rate per 100 lines-Network	2007 YTD	1.47	0.71	1.16	2.51	1.53	1.73	1.80	1.50	1.30	1.51	0.94	0.85
		2008 YTD	1.47	1.09	1.11	1.46	1.48	1.52	1.56	1.55	1.52	1.52	1.47	1.42
		2009 YTD	0.85	1.38	1.11	1.00	0.93	1.56	1.97	1.83	1.30	1.28	1.11	3.34
		Baseline	0.85	1.12	1.11	1.09	1.05	1.14	1.26	1.33	1.33	1.32	1.30	1.47
		2007 YTD	1.60	0.64	1.13	1.11	1.12	1.46	1.61	1.80	1.18	1.27	0.96	1.16
		2008 YTD	1.60	1.12	1.12	1.12	1.12	1.18	1.24	1.31	1.29	1.29	1.26	1.25
		2009 YTD	1.23											1.25
14	% OOS Troubles cleared within 24 hours (excluding Sunday)	2007 YTD	68	83	70	48	60	67	65	69	69	73	76	79
		2008 YTD	68	76	74	67	66	66	66	66	67	67	68	69
		2009 YTD	66	80	80	86	85	77	65	62	77	74	79	42
		Baseline	66	68	72	76	77	77	76	74	74	74	75	72
		2007 YTD	62	98	94	99	100	99	100	100	76	73	77	76
		2008 YTD	62	80	84	88	90	92	93	94	92	90	89	88
		2009 YTD	80											88
		Baseline - Penalty Calculation	20	38	20	12	10	8	7	6	8	10	11	12
15	% Repair Commitments Met	2007 YTD	77	86	77	69	76	81	81	81	79	81	86	83
		2008 YTD	77	82	80	77	77	78	78	79	79	79	79	80
		2009 YTD	81	79	86	89	88	87	82	80	85	85	87	62
		Baseline	81	80	82	84	85	85	85	84	84	84	84	83
		2007 YTD	77	10	75	81	83	82	86	86	91	89	91	89
		2008 YTD	77	44	54	61	65	68	71	72	74	76	77	78
		2009 YTD	85											78
		Baseline - Penalty Calculation	15	23	46	39	35	32	29	28	26	24	23	22
16	% Dialtone Speed within 3 seconds	2007 YTD	100	100	100	100	100	100	100	100	100	100	100	100
		2008 YTD	100	100	100	100	100	100	100	100	100	100	100	100
		2009 YTD	100	100	100	100	100	100	100	100	100	100	100	100
		Baseline	n/a											
		2007 YTD	98											100
		2008 YTD	98											100
		2009 YTD	98											100
		Baseline - Penalty Calculation	2	n/a	n/a	0	0	0	0	0	0	0	0	0
17	% Call Completion	2007 YTD	100	100	100	100	100	100	100	100	100	100	100	100
		2008 YTD	100	100	100	100	100	100	100	100	100	100	100	100
		2009 YTD	100	100	100	100	100	100	100	100	100	100	100	100
		Baseline	n/a											
		2007 YTD	97											98
		2008 YTD	97											98
		2009 YTD	97											98
		Baseline - Penalty Calculation	3	n/a	n/a	2	2	2	2	2	2	2	2	2
18	Held Orders	2007 YTD	12.40	7.79	10.43	6.67	5.53	6.02	3.83	5.54	13.18	6.15	10.00	10.30
		2008 YTD	12.40	10.10	10.21	9.32	8.56	8.14	7.52	7.28	7.93	7.75	7.96	8.15
		2009 YTD	8.78	8.36	13.66	4.05	8.07	9.54	5.80	6.78	11.88	8.15	6.46	2.90
		Baseline	8.78	8.57	10.27	8.71	8.58	8.74	8.32	8.13	8.55	8.51	8.32	7.87
		2007 YTD	n/a	2.73	4.74	7.99	14.60	0.00	0.00	0.00	26.10	24.25	20.70	13.30
		2008 YTD	n/a	2.73	3.74	5.15	7.52	6.01	5.01	4.29	7.02	8.93	10.11	10.40
		2009 YTD	7.18											10.40
19	Tracking Only	2007 YTD	41	19	22	18	30	24	19	37	29	25	32	27
		2008 YTD	41	30	27	25	26	26	25	26	27	26	27	27
		2009 YTD	17	15	12	14	11	14	14	13	25	11	8	19
		Baseline	17	16	15	15	14	14	14	14	15	15	14	14
		2007 YTD	9	424	6,511	9,620	3,060	0	0	0	42	3	5	11
		2008 YTD	9	217	2,315	4,141	3,925	3,271	2,803	2,453	2,185	1,967	1,789	1,640
		2009 YTD	9	217	2,315	4,141	3,925	3,271	2,803	2,453	2,185	1,967	1,789	1,640

20	Average Delay Days for Installation of Service	2007 YTD	12.99	8.53	8.74	14.92	8.50	5.48	5.54	13.45	23.04	20.63	13.41	10.34	
		2008	8.69	10.76	10.09	11.30	10.74	9.86	9.24	9.77	11.24	12.18	12.29	12.13	
		2009 YTD	8.69	9.62	10.82	9.60	10.04	10.10	9.55	9.71	10.27	10.83	10.61	10.23	
		2007 YTD	6.97	2.71	4.69	7.61	7.00	7.73	7.95	7.85	8.01	7.92	7.46	7.16	
21	Number of Installation Orders	2007 YTD	20,603	16,221	16,617	17,348	21,925	17,922	15,933	14,847	13,356	18,282	13,756	10,376	
		2008	12,721	9,451	9,426	12,868	16,676	13,722	11,628	10,561	12,549	16,137	12,068	11,274	197,188
		2009 YTD	10,944	400	21,470	21,685	20,471	21,274	18,381	22,019	25,688	19,910	11,195	6,540	149,081
		2007 YTD	10,944	11,344	32,814	54,499	74,970	96,244	114,625	136,644	182,332	182,242	193,437	199,977	
22	Number of Access Lines Installed	2007 YTD	6,400	5,501	5,719	5,604	6,838	8,331	6,114	6,776	5,020	5,510	4,691	4,145	
		2008	4,805	3,960	3,896	3,967	4,344	4,287	4,344	4,691	4,426	4,067	4,067	2,991	70,649
		2009 YTD	3,482	380	15,190	19,749	4,483	2,167	2,052	2,541	2,607	2,712	1,504	1,580	49,686
		2007 YTD	3,482	3,862	19,052	38,801	43,284	45,451	47,503	50,044	52,651	55,363	56,867	58,447	58,447
23	% Abandoned Repair Calls	2007 YTD	1.8	1.7	1.8	1.5	1.2	1.3	1.4	1.3	1.3	1.4	1.2	1.2	
		2008	1.2	1.4	1.1	1.4	1.3	1.6	1.4	1.5	1.6	1.1	1.2	1.6	1.4
		2009 YTD	1.4	1.3	1.2	1.3	1.3	1.3	1.3	1.4	1.4	1.4	1.3	1.4	1.4
		2007 YTD	1.4	13.4	17.6	17.7	17.3	16.2	17.3	15.8	14.2	12.9	11.8	10.9	10.9
24	Mean Time to Repair All Service Problems	2007 YTD	23.52	17.57	21.92	44.80	32.02	24.27	24.67	22.83	23.57	21.58	19.90	18.33	
		2008	20.00	20.55	21.00	26.95	27.97	27.35	26.97	26.45	26.13	25.68	25.15	24.58	24.58
		2009 YTD	20.00	20.56	19.90	18.98	18.59	18.87	19.60	20.37	20.51	20.48	20.38	23.19	23.19
		2007 YTD	33.22	24.80	33.70	29.80	30.70	28.70	25.50	23.60	24.50	23.90	22.20	29.04	29.04
25	# Repeat Trouble Reports	2007 YTD	882	490	986	1,619	1,436	1,399	1,341	1,114	1,017	1,114	502	518	
		2008	622	799	789	587	471	879	1,186	1,316	754	743	630	1,587	12,418
		2009 YTD	n/a	129	347	338	399	516	602	620	637	647	395	475	10,363
		2007 YTD	574,769	571,410	567,321	563,110	559,288	555,035	550,606	545,442	507,777	503,613	498,370	493,595	540,862
		2008	488,109	482,104	477,012	470,222	464,350	456,916	450,231	443,725	438,005	432,001	427,079	421,862	454,301
		2009 YTD	415,671	368,314	386,153	379,243	375,331	366,836	360,244	353,995	343,970	337,499	298,431	293,404	355,758
26	Access Lines in Service	2007	1	1	1	0	2	0	1	4	4	2	2	4	2
		2008	1	2	2	1	2	0	2	2	3	2	2	4	2
		2009	3	0	512	2,169	412	0	0	0	0	1	4	7	
		YTD	3	2	172	671	619	619	619	619	619	310	282	259	259
27	Held Orders over 30 Days	2007	1	1	1	0	2	0	1	4	4	2	2	4	2
		2008	1	2	2	1	2	0	2	2	3	2	2	4	2
		2009	3	0	512	2,169	412	0	0	0	0	1	4	7	
		YTD	3	2	172	671	619	619	619	619	619	310	282	259	259



Kevin M. Shea
Vice President
Government Relations NH
900 Elm Street, Suite 1922
Manchester, NH 03101
603-641-1667

February 19, 2010

Kathryn M. Bailey, PE
Telecommunications Division Director
New Hampshire Public Utilities Commission
21 South Fruit Street, Suite 10
Concord, New Hampshire 03301

Dear Kate:

In accordance with the Commission's Electronic Report Filing (ERF) program, FairPoint Communications - NNE has electronically filed the Quality of Service report for January 2010 and is also filling the attached paper copy.

Metrics 1-3 & 6 –these will replace the original Metrics 1-6

- Metric 1, POTS Premise Installation-we will measure the average time to repair Metric 2, POTS Mechanized Installation – we will measure the average time to repair.
- Metric 3, POTS Combined Installation – we will measure the average time to repair.
- Metric 6, DSL Combined Installation - we will measure the average time to repair – this metric was not required to be broken out premise vs. mechanized.
- Metric 4 & 5 will not be reported as discussed during the meeting, it does not make sense to try and break out DSL into premise and mechanized.

There will not be any restatement for 2009 for these 4 metrics.

Metric 7

- Metric 7, we will continue to measure % Met commitment for POTS, combined premise and mechanized.

Restatement: will be done for Feb – Oct 2009 months in the February – March 2010 time frame.

Metric 8

- Metric 8, % Installation Appointments Met w/in 30 days.

The data as reported in 2009 has no value. The create date that was being used as the starting point of the 30 day count is not valid.

Restatement: Results will be good for Dec. 2009 and January 2010. No restatement of prior months for this metric, due to a new data field being sourced.

Metrics 9-12, 16-17 & 23

- Metric 9, Toll and Assist - Calls answered within 10 seconds
- Metric 10, D/A and Intercept - Calls answered within 10 seconds
- Metric 11, Repair Service - Calls answered within 20 seconds
- Metric 12, Business Office - Calls answered within 20 seconds
- Metric 16, Dial tone speed within 3 seconds
- Metric 17, % Call completion
- Metric 23, % Abandoned Calls – Repair

No changes expected for any of these metrics. Restatement: None needed for these metrics.

Metric 13, 15, 21-22 & 24-26

- Metric 13, Customer trouble reports – rate per 100 lines Network
- Metric 15, % Repair Commitments Met
- Metric 21, Number of Installation Orders
- Metric 22, Number of Access Lines Installed – Inward Movement only
- Metric 24, Mean Time to Repair
- Metric 25, Repeat Trouble Report
- Metric 26, Access Lines in Service.

Restatement: Feb – Oct 2009 time frame. Results available in the Feb – Mar time frame.

Metric 14

- Metric 14, % OOS Troubles cleared within 24 hours (excluding Sundays)

Beginning with the Jan 2010 results, these results are being reported from a new database. This change allows for more accurate reporting of the OOS metric. An investigation is underway to determine if any historical results can be accurately produced.

Metric 18, 19, 20 & 27

- Metric 18, Held Orders - Average Delay Days.
- Metric 19, Total Held Orders on Hand Month End.
- Metric 20, Average Delay days for Installation of Service.
- Metric 27, Held Orders Over 30 Days Due to Facilities Reasons.

Restatement: we will not be able to restate any of the previous months.

FairPoint reserves its right to argue that the proceedings requiring this report are stayed or should be stayed and to seek appropriate relief with the Bankruptcy Court.

Please call if you have any questions.

Sincerely,



Kevin M. Shea

Attachments

cc: Meredith Hatfield
Peter Nixon
Janet Brack
Brian Lippold
Karen Mead
Michael Morrissey
Teresa Rosenberger

FairPoint Communications - NNE														
New Hampshire SQI Results														
January 2010														
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	AVG
POTs Premise Installation	2007													
Average Time to Install	YTD													
	2008													
	YTD													
	2009													
	YTD													
	2010	3.8												
	YTD	3.8												3.8
Baseline	TBD													
POTs Mechanized Installation	2007													
Average Time to Install	YTD													
	2008													
	YTD													
	2009													
	YTD													
	2010	2.2												
	YTD	2.2												2.2
Baseline	TBD													
POTs Combined Installation	2007													
Average Time to Install	YTD													
	2008													
	YTD													
	2009													
	YTD													
	2010	3.2												
	YTD	3.2												3.2
Baseline	TBD													
DSL Combined Installation	2007													
Average Time to Install	YTD													
	2008													
	YTD													
	2009													
	YTD													
	2010	3.2												
	YTD	3.2												3.2
Baseline	TBD													
% Installation Services Orders Met Commitment	2007	97	98	97	97	97	97	97	97	97	98	98	98	
	YTD	97	98	97	97	97	97	97	97	97	97	97	97	97
	2008	97	97	98	99	99	99	98	97	98	99	98	97	
	YTD	97	97	97	98	98	98	98	98	98	98	98	98	98
	2009	98	45	46	62	75	78	74	75	79	83	84	92	
	YTD	98	72	63	63	65	67	68	69	70	72	73	74	74
	2010	96												
	YTD	96												96
Baseline	90													
Baseline - Penalty Calculation - 2009	10	2	28	37	37	35	33	32	31	30	28	27	26	26
Baseline - Penalty Calculation - 2010	10	4												4
% Installation Service Orders Met - w/in 30 days	2007	0	0	0	0	0	0	0	0	0	0	0	0	0
	YTD	0	0	0	0	0	0	0	0	0	0	0	0	0
	2008	0	0	0	0	0	0	0	0	0	0	0	0	0
	YTD	0	0	0	0	0	0	0	0	0	0	0	0	0
	2009	n/a	0	53	75	76	63	69	70	77	84	84	100	
	YTD	n/a	0	27	43	51	54	56	58	61	63	65	68	68
	2010	100												
	YTD	100												100
Baseline	95													
Baseline - Penalty Calculation - 2009	5	n/a	100	73	57	49	46	44	42	39	37	35	32	32
Baseline - Penalty Calculation - 2010	5	0												0
% Toll and Local Assistance Operator Calls answered within 10 seconds	2007	97	96	94	96	94	95	95	94	96	94	94	95	
	YTD	97	97	96	96	95	95	95	95	95	95	95	95	95
	2008	97	97	95	98	98	97	96	97	98	99	98	96	
	YTD	97	97	96	97	97	97	97	97	97	97	97	97	97
	2009	97	93	95	96	92	90	91	92	93	94	96	95	
	YTD	97	95	95	95	95	94	93	93	93	93	94	94	94
	2010	95												
	YTD	95												95
Baseline	90													
Baseline - Penalty Calculation - 2009	10	3	5	5	5	5	6	7	7	7	7	6	6	6
Baseline - Penalty Calculation - 2010	10	5												5
% Directory Assistance and Intercept Calls answered within 10 seconds	2007	93	94	90	91	90	88	92	96	95	95	95	93	
	YTD	93	94	92	92	92	91	91	92	92	92	93	93	93
	2008	92	93	95	96	98	98	97	100	100	100	100	99	
	YTD	92	93	93	94	95	95	96	96	97	97	97	97	97
	2009	100	82	92	92	91	86	85	89	90	93	93	91	
	YTD	100	91	91	92	91	91	90	90	90	90	90	90	90
	2010	93												
	YTD	93												93
Baseline	85													
Baseline - Penalty Calculation - 2009	15	0	9	9	8	9	9	10	10	10	10	10	10	10
Baseline - Penalty Calculation - 2010	15	7												7

FairPoint Communications - NNE														
New Hampshire SQI Results														
January 2010														
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	AVG
% Repair Service Calls answered within 20 seconds	2007	86	87	86	85	86	86	86	87	87	86	90	89	
	YTD	86	87	87	87	86	86	86	86	86	86	87	87	87
	2008	88	87	89	93	92	85	80	85	94	92	91	57	
	YTD	88	88	88	89	90	89	88	87	88	89	89	86	86
	2009	81	25	30	26	31	51	30	68	91	96	93	93	
	YTD	81	53	45	41	39	41	36	43	46	53	57	60	60
	2010	96												
	YTD	96												96
Baseline		85												
Baseline - Penalty Calculation - 2009	15	19	47	55	59	61	59	61	57	52	47	43	40	40
Baseline - Penalty Calculation - 2010	15	4	4	4	4	4	4	4	4	4	4	4	4	4
% Business Office and Other Calls Answered within 20 seconds	2007	75	75	76	74	68	65	65	72	67	62	65	58	
	YTD	75	75	75	75	74	72	71	71	71	70	69	69	69
	2008	62	74	66	56	49	69	75	93	86	89	77	75	
	YTD	62	68	67	65	61	63	64	66	70	72	72	73	73
	2009	87	55	16	45	72	72	73	84	77	85	85	94	
	(baseline was 77 in 2009)	YTD	87	71	53	51	55	58	60	63	65	67	70	70
	2010	90												
	YTD	90												90
Baseline		85												
Baseline - Penalty Calculation - 2009	23	13	29	47	49	45	42	40	37	35	33	32	30	30
Baseline - Penalty Calculation - 2010	15	10												10
Customer Trouble Reports Rate per 100 lines-Network	2007	1.47	0.71	1.16	2.51	1.53	1.73	1.80	1.50	1.30	1.51	0.94	0.85	
	YTD	1.47	1.09	1.11	1.46	1.48	1.52	1.56	1.55	1.52	1.52	1.47	1.42	1.42
	2008	0.85	1.38	1.11	1.00	0.93	1.56	1.97	1.83	1.30	1.28	1.11	3.34	
	YTD	0.85	1.12	1.11	1.09	1.05	1.14	1.26	1.33	1.33	1.32	1.30	1.47	1.47
	2009	1.60	0.64	1.13	1.11	1.12	1.46	1.61	1.80	1.18	1.27	0.96	1.16	
	(baseline was 1.25 in 2009)	YTD	1.60	1.12	1.12	1.12	1.12	1.18	1.24	1.31	1.29	1.26	1.25	1.25
	2010	0.90												
	YTD	0.90												0.90
Baseline		1.12												
% OOS Troubles cleared within 24 hours (excluding Sunday)	2007	68	83	70	48	60	67	65	69	69	73	76	79	
	YTD	68	76	74	67	66	66	66	67	67	67	68	69	69
	2008	66	70	80	86	85	77	65	62	77	74	79	42	
	YTD	66	68	72	76	77	77	76	74	74	74	75	72	72
	2009	62	98	94	99	100	99	100	100	76	73	77	76	
	(baseline was 80 in 2009)	YTD	62	80	84	88	90	92	93	94	92	89	88	88
	2010	78												
	YTD	78												78
	87													
Baseline - Penalty Calculation - 2009	20	38	20	16	12	10	8	7	6	8	10	11	12	12
Baseline - Penalty Calculation - 2010	13	22												22
% Repair Commitments Met	2007	77	86	77	69	76	81	81	61	79	81	86	83	
	YTD	77	82	80	77	77	78	78	79	79	79	79	80	80
	2008	81	79	86	89	88	87	82	80	85	85	87	62	
	YTD	81	80	82	84	85	85	85	84	84	84	84	83	83
	2009	77	10	75	81	83	82	86	86	91	89	91	89	
	(baseline was 85 in 2009)	YTD	77	44	54	61	65	68	71	72	74	77	78	78
	2010	93												
	YTD	93												93
	88													
Baseline - Penalty Calculation - 2009	15	23	56	46	39	35	32	29	26	26	24	23	22	22
Baseline - Penalty Calculation - 2010	11	7												7
% Dialtone Speed within 3 seconds	2007	100	100	100	100	100	100	100	100	100	100	100	100	
	YTD	100	100	100	100	100	100	100	100	100	100	100	100	100
	2008	100	100	100	100	100	100	100	100	100	100	100	100	
	YTD	100	100	100	100	100	100	100	100	100	100	100	100	100
	2009	n/a	n/a	n/a	100	100	100	100	100	100	100	100	100	
	YTD	n/a	n/a	n/a	100	100	100	100	100	100	100	100	100	100
	2010	100												
	YTD	100												100
	98													
Baseline - Penalty Calculation - 2009	2	n/a	n/a	n/a	0	0	0	0	0	0	0	0	0	0
Baseline - Penalty Calculation - 2010	2	0												0
% Call Completion	2007	100	100	100	100	100	100	100	100	100	100	100	100	
	YTD	100	100	100	100	100	100	100	100	100	100	100	100	100
	2008	100	100	100	100	100	100	100	100	100	100	100	100	
	YTD	100	100	100	100	100	100	100	100	100	100	100	100	100
	2009	n/a	n/a	n/a	98.13	97.23	98.00	97.70	97.50	100.00	98.00	98.00	97.90	
	YTD	n/a	n/a	n/a	98.13	97.68	97.79	97.77	97.71	98.09	98.08	98.07	98.05	98
	2010	98												
	YTD	98												98
	97													
Baseline - Penalty Calculation - 2009	3	n/a	n/a	n/a	2	2	2	2	2	2	2	2	2	2
Baseline - Penalty Calculation - 2010	3	2												2
Held Orders Average Total Delay Days	2007	12.40	7.79	10.43	6.67	5.53	6.02	3.83	5.54	13.18	6.15	10.00	10.30	
	YTD	12.40	10.10	10.21	9.32	8.56	8.14	7.52	7.20	7.93	7.75	7.96	8.15	8.15
	2008	8.78	8.36	13.66	4.05	8.07	9.54	5.80	6.78	11.88	8.15	6.46	2.90	
	YTD	8.78	8.57	10.27	8.71	8.58	8.74	8.32	8.13	9.55	8.51	8.32	7.87	7.87
	2009	n/a	2.73	4.74	7.99	14.60	0.00	0.00	0.00	26.10	24.25	20.70	14.80	
	(baseline was 7.18 in 2009)	YTD	n/a	2.73	3.74	5.15	7.52	6.01	5.01	4.29	7.02	8.93	10.54	10.54
	2010	12.30												
	YTD	12.30												12.30
Baseline		6.46												

FairPoint Communications - NNE														
New Hampshire SQI Results														
January 2010														
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	AVG
Tracking Only														
Total Held Orders on Hand	2007	41	19	22	18	30	24	19	37	29	25	32	27	
Month End	YTD	41	30	27	25	26	26	25	26	27	26	27	27	27
	2008	17	15	12	14	11	14	14	13	25	11	8	19	
	YTD	17	16	15	15	14	14	14	14	15	15	14	14	14
	2009	9	424	6,511	9,620	3,060	0	0	0	42	3	5	11	
	YTD	9	217	2,315	4,141	3,925	3,271	2,803	2,453	2,185	1,967	1,789	1,640	1,640
	2010	3												
	YTD	3												3
Average Delay Days for Installation of Service														
	2007	12.99	8.53	8.74	14.92	8.50	5.48	5.54	13.45	23.04	20.63	13.41	10.34	
	YTD	12.99	10.76	10.09	11.30	10.74	9.86	9.24	9.77	11.24	12.18	12.29	12.13	12.13
	2008	8.69	10.55	12.63	6.54	11.78	10.38	6.28	10.84	14.73	15.92	8.42	6.04	
	YTD	8.69	9.62	10.62	9.60	10.04	10.10	9.55	9.71	10.27	10.83	10.61	10.23	10.23
	2009	6.97	2.71	4.69	7.61	13.00	11.40	9.30	7.10	9.30	7.10	2.90	3.80	
	YTD	6.97	4.84	4.79	5.50	7.00	7.73	7.95	7.85	8.01	7.92	7.46	7.16	7.16
	2010	7.10												
	YTD	7.10												7.10
Number of Installation Orders														
	2007	20,603	16,221	16,617	17,348	21,925	17,922	15,933	14,847	13,358	18,282	13,756	10,376	
	YTD	20,603	36,524	53,441	70,789	92,714	110,636	126,569	141,416	154,774	173,056	186,812	197,188	197,188
	2008	12,721	9,451	9,426	12,868	16,576	13,722	11,628	10,561	12,549	16,137	12,068	11,274	
	YTD	12,721	22,172	31,598	44,466	61,142	74,864	86,492	97,063	109,602	125,739	137,807	149,081	149,081
	2009	10,944	400	21,470	21,685	20,471	21,274	18,381	22,019	25,668	19,910	11,195	6,540	
	YTD	10,944	11,344	32,814	54,499	74,970	96,244	114,625	136,644	162,332	182,242	193,437	199,977	199,977
	2010	7,902												
	YTD	7,902												7,902
Number of Access Lines Installed														
	2007	6,400	5,501	5,719	5,604	6,838	8,331	6,114	6,776	5,020	5,510	4,691	4,145	
	YTD	6,400	11,901	17,620	23,224	30,062	38,393	44,507	51,283	56,303	61,813	66,504	70,649	70,649
	2008	4,805	3,960	3,896	3,967	3,882	4,370	4,287	4,344	4,691	4,426	4,067	2,991	
	YTD	4,805	8,765	12,661	16,628	20,510	24,880	29,167	33,511	38,202	42,628	46,695	49,686	49,686
	2009	3,482	380	15,190	19,749	4,483	2,167	2,052	2,541	2,607	2,712	1,504	1,580	
	YTD	3,482	3,862	19,052	38,601	43,284	45,451	47,503	50,044	52,651	55,363	56,867	58,447	58,447
	2010	1,249												
	YTD	1,249												1,249
% Abandoned Repair Calls														
	2007	1.8	1.7	1.8	1.5	1.2	1.3	1.4	1.3	1.3	1.4	1.2	1.2	
	YTD	1.8	1.8	1.8	1.7	1.6	1.5	1.5	1.5	1.5	1.4	1.4	1.4	1.4
	2008	1.2	1.4	1.1	1.4	1.3	1.6	1.4	1.5	1.5	1.1	1.2	1.6	
	YTD	1.2	1.3	1.2	1.3	1.3	1.3	1.3	1.4	1.4	1.4	1.3	1.4	1.4
	2009	1.4	25.4	26.2	17.8	15.8	10.7	23.6	6.0	1.2	0.6	1.0	0.7	
	YTD	1.4	13.4	17.6	17.7	17.3	16.2	17.3	15.8	14.2	12.9	11.8	10.9	10.9
	2010	0.5												
	YTD	0.5												1.0
Mean Time to Repair All Service Problems														
	2007	23.52	17.57	21.92	44.80	32.02	24.27	24.67	22.83	23.57	21.58	19.90	18.33	
	YTD	23.52	20.55	21.00	26.95	27.97	27.35	26.97	26.45	26.13	25.68	25.15	24.58	24.58
	2008	20.00	21.11	18.58	16.23	17.04	20.25	24.02	25.71	21.63	20.26	19.37	54.13	
	YTD	20.00	20.56	19.90	18.98	18.59	18.87	19.60	20.37	20.51	20.48	20.38	23.19	23.19
	2009	33.22	24.80	52.00	33.70	29.80	30.70	28.70	26.50	23.60	24.50	23.90	22.20	
	YTD	33.22	24.80	38.40	36.63	35.08	34.20	33.28	32.17	31.10	30.37	29.72	29.04	29.04
	2010	20.60												
	YTD	20.60												20.60
# Repeat Trouble Reports														
	2007	882	450	986	1,619	1,436	1,399	1,341	1,114	1,017	1,114	502	518	
	YTD	882	1,372	2,358	3,977	5,413	6,812	8,153	9,267	10,284	11,398	11,900	12,418	12,418
	2008	622	799	789	587	471	879	1,186	1,316	754	743	630	1,587	
	YTD	622	1,421	2,210	2,797	3,268	4,147	5,333	6,649	7,403	8,146	8,776	10,363	10,363
	2009	n/a	129	347	338	339	516	602	620	637	647	395	475	
	YTD	n/a	129	476	814	1,153	1,669	2,271	2,891	3,528	4,175	4,570	5,045	5,045
	2010	369												
	YTD	369												369
Access Lines in Service														
	2007	574,769	571,410	567,321	563,110	559,298	555,035	550,606	545,442	507,777	503,613	496,370	493,595	540,862
	2008	488,109	482,104	477,012	470,222	464,350	456,916	450,231	443,725	438,005	432,001	427,079	421,862	464,301
	2009	415,671	358,314	386,153	379,243	375,331	366,836	360,244	353,995	343,970	337,499	298,431	293,404	355,758
	2010	287,424												
Held Orders over 30 Days														
	2007	1	1	1	0	2	0	1	4	4	2	2	4	2
	2008	1	2	2	1	2	0	2	2	3	2	2	4	2
	2009	3	0	512	2,169	412	0	0	0	0	1	4	7	
	YTD	3	2	172	671	619	619	619	619	619	310	282	259	259
	2010	1												
	YTD	1												1

FairPoint Communications - NNE														
New Hampshire SQI Results														
January 2010														
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	AVG	
Footnotes														
1	1/6/10 - Benchmarks updated to reflect transition benchmarks													
	Metric #	SQI Description												
	12	Business Office - Calls answered w/in 20 seconds												
	13	Customer Trouble Reports - Rate per 100 lines - Network												
	14	% OOS Troubles cleared w/in 24 hours (excluding Sunday)												
	15	% Repair Commitments Met												
	18	Held orders - average delay days												
2	1/20/10 - Penalty calculations updated to reflect same methodology of calculating penalties as Maine (inserted a row for each metric that will calculate the penalty based on "% not met" - Maine methodology)													
	Metric #	SQI Description												
	7	% Installation Service Orders - Met Commitments (penalty is % NOT MET)												
	8	% Installation Service Orders - Met w/in 30 days (penalty is % NOT MET)												
	9	Toll and Assist - Operator calls answered w/in 10 seconds (penalty is NOT ANSWERED w/in 00 seconds)												
	10	Directory Assistance and Intercept calls answered w/in 15 seconds (penalty is NOT ANSWERED w/in 85 seconds)												
	11	Repair Service calls answered w/in 10 seconds (penalty is NOT ANSWERED w/in 90 seconds)												
	12	Business Office - Calls answered w/in 20 seconds (penalty is NOT ANSWERED w/in 80 seconds)												
	14	% OOS Troubles cleared w/in 24 hours (excluding Sunday) (penalty is NOT CLEARED)												
	15	% Repair Commitments Met (penalty is NOT MET)												
	16	Dialtone Speed w/in 3 seconds (penalty is GREATER THAN 2 seconds)												
	17	% Call Completion (penalty is GREATER THAN 3 seconds)												

